

ecoAmerica

**Financial Statements
and Independent Auditor's Report**

December 31, 2024 and 2023

CohnReznick 

ecoAmerica

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Independent Auditor's Report

To the Board of Directors
ecoAmerica
Washington, DC

Opinion

We have audited the financial statements of ecoAmerica, which comprise the statements of financial position as of December 31, 2024 and 2023, and the related statements of activities and change in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of ecoAmerica as of December 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of ecoAmerica and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about ecoAmerica's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of ecoAmerica's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about ecoAmerica's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audits.

CohnReznick LLP

Bethesda, Maryland
August 11, 2025

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**Statements of Financial Position
December 31, 2024 and 2023**

	<u>Assets</u>	
	2024	2023
Current assets		
Cash and cash equivalents	\$ 1,593,642	\$ 1,496,519
Accounts receivable, net	6,536	3,186
Pledges and grants receivable, net	1,524,846	1,646,323
Investments	-	25,348
Prepaid expenses	38,924	44,666
Total current assets	3,163,948	3,216,042
Property and equipment, net	31,514	37,386
Operating lease right-of-use asset	169,904	220,977
Pledges and grants receivable, net of current portion	885,495	1,247,925
Deposits	6,623	8,078
Intangible asset	250	250
	\$ 4,257,734	\$ 4,730,658
	<u>Liabilities and Net Assets</u>	
Liabilities		
Accounts payable and accrued expenses	\$ 164,550	\$ 171,906
Operating lease liability, current	61,471	30,566
Notes payable	-	100,000
Total current liabilities	226,021	302,472
Operating lease liability, net of current portion	136,126	202,850
Total liabilities	362,147	505,322
Net assets		
Net assets (deficit) without donor restrictions	182,901	(179,970)
Net assets with donor restrictions	3,712,686	4,405,306
Total net assets	3,895,587	4,225,336
	\$ 4,257,734	\$ 4,730,658

See Notes to Financial Statements.

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**Statements of Activities and Change in Net Assets
Years Ended December 31, 2024 and 2023**

	2024			2023		
	Without donor restrictions	With donor restrictions	Total	Without donor restrictions	With donor restrictions	Total
Support and revenue						
Contributions and grants	\$ 842,900	\$ 2,010,567	\$ 2,853,467	\$ 846,957	\$ 3,774,141	\$ 4,621,098
Investment income	41,278	-	41,278	10,099	-	10,099
Miscellaneous revenue	8,442	-	8,442	14,945	-	14,945
Contributed nonfinancial assets	27,000	-	27,000	18,500	-	18,500
Forgiveness of note payable	100,000	-	100,000	-	-	-
Net assets released from restrictions - satisfaction of restrictions	2,703,187	(2,703,187)	-	2,245,409	(2,245,409)	-
Total support and revenue	<u>3,722,807</u>	<u>(692,620)</u>	<u>3,030,187</u>	<u>3,135,910</u>	<u>1,528,732</u>	<u>4,664,642</u>
Expenses						
Program services	2,434,287	-	2,434,287	2,464,498	-	2,464,498
Supporting services						
General and administration	390,638	-	390,638	412,453	-	412,453
Fundraising	535,011	-	535,011	576,070	-	576,070
Total supporting services	<u>925,649</u>	<u>-</u>	<u>925,649</u>	<u>988,523</u>	<u>-</u>	<u>988,523</u>
Total expenses	<u>3,359,936</u>	<u>-</u>	<u>3,359,936</u>	<u>3,453,021</u>	<u>-</u>	<u>3,453,021</u>
Change in net assets	362,871	(692,620)	(329,749)	(317,111)	1,528,732	1,211,621
Net (deficit) assets, beginning of year	(179,970)	4,405,306	4,225,336	137,141	2,876,574	3,013,715
Net assets (deficit), end of year	<u>\$ 182,901</u>	<u>\$ 3,712,686</u>	<u>\$ 3,895,587</u>	<u>\$ (179,970)</u>	<u>\$ 4,405,306</u>	<u>\$ 4,225,336</u>

See Notes to Financial Statements.

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Statement of Functional Expenses
Year Ended December 31, 2024

	Program services	Supporting services			Total expenses
		General and administration	Fundraising	Subtotal	
Salaries	\$ 1,299,465	\$ 247,539	\$ 331,212	\$ 578,751	\$ 1,878,216
Research	41,795	-	-	-	41,795
Partner support	40,271	-	-	-	40,271
Professional fees	3,050	63,597	-	63,597	66,647
Travel, meals and entertainment	65,238	54,713	77,386	132,099	197,337
Awards	260,411	-	-	-	260,411
Marketing	25,673	-	-	-	25,673
Rent	-	75,558	-	75,558	75,558
Employee benefits	216,456	47,358	43,510	90,868	307,324
Printing	26,767	69	1,638	1,707	28,474
Payroll taxes	117,219	21,581	27,959	49,540	166,759
Miscellaneous program expenses	15,777	-	-	-	15,777
Office supplies	4,433	6,414	352	6,766	11,199
Utilities, telecommunications and data	62,813	33,409	7,582	40,991	103,804
Equipment rental	56,150	-	-	-	56,150
Miscellaneous	936	8,486	1,054	9,540	10,476
Postage and delivery	6,713	1,967	517	2,484	9,197
Depreciation and amortization	9,783	9,532	-	9,532	19,315
Insurance	-	20,712	-	20,712	20,712
Website maintenance	16,152	-	2,500	2,500	18,652
Dues and subscriptions	1,605	171	183	354	1,959
Interest	2,887	1,343	-	1,343	4,230
Overhead allocation	160,693	(201,811)	41,118	(160,693)	-
Total expenses	\$ 2,434,287	\$ 390,638	\$ 535,011	\$ 925,649	\$ 3,359,936

See Notes to Financial Statements.

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Statement of Functional Expenses
Year Ended December 31, 2023

	Program services	Supporting services			Total expenses
		General and administration	Fundraising	Subtotal	
Salaries	\$ 1,408,098	\$ 257,116	\$ 361,151	\$ 618,267	\$ 2,026,365
Research	31,793	-	-	-	31,793
Partner support	23,117	-	-	-	23,117
Professional fees	3,609	51,941	1,229	53,170	56,779
Travel, meals and entertainment	96,065	42,974	75,288	118,262	214,327
Awards	175,447	-	-	-	175,447
Marketing	37,121	-	-	-	37,121
Rent	-	81,675	-	81,675	81,675
Employee benefits	210,710	47,864	42,533	90,397	301,107
Printing	40,895	59	5,229	5,288	46,183
Payroll taxes	113,768	20,969	29,041	50,010	163,778
Miscellaneous program expenses	10,012	-	-	-	10,012
Office supplies	5,369	5,073	524	5,597	10,966
Utilities, telecommunications and data	68,262	34,703	3,902	38,605	106,867
Equipment rental	25,465	-	-	-	25,465
Miscellaneous	5,657	8,741	1,893	10,634	16,291
Postage and delivery	3,881	658	3,565	4,223	8,104
Depreciation and amortization	5,190	11,156	-	11,156	16,346
Insurance	-	20,564	-	20,564	20,564
Website maintenance	24,175	-	-	-	24,175
Dues and subscriptions	850	796	6,664	7,460	8,310
Interest	-	8,229	-	8,229	8,229
Bad debt	-	40,000	-	40,000	40,000
Overhead allocation	175,014	(220,065)	45,051	(175,014)	-
Total expenses	<u>\$ 2,464,498</u>	<u>\$ 412,453</u>	<u>\$ 576,070</u>	<u>\$ 988,523</u>	<u>\$ 3,453,021</u>

See Notes to Financial Statements.

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**Statements of Cash Flows
Years Ended December 31, 2024 and 2023**

	2024	2023
Reconciliation of change in net assets to net cash provided by operating activities		
Change in net assets	\$ (329,749)	\$ 1,211,621
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Increase in allowance for doubtful accounts on pledges and grants receivable	-	40,000
Amortization of discount on pledges receivable	(27,904)	15,790
Depreciation and amortization	19,315	16,346
Donated investments	11,210	(25,156)
Realized loss on donated investments	14,138	-
Unrealized gain on donated investments	-	(192)
Forgiveness of note payable	(100,000)	-
Amortization of operating lease right-of-use asset	51,073	92,095
Changes in		
Accounts receivable	(3,350)	(1,930)
Pledges and grants receivable	511,811	(622,748)
Prepaid expenses	5,742	12,677
Deposits	1,455	-
Accounts payable and accrued expenses	(7,356)	(29,163)
Operating lease liability	(35,819)	(91,293)
Net cash provided by operating activities	110,566	618,047
Cash flows from investing activities		
Purchases of property and equipment	(13,443)	(16,505)
Net cash used in investing activities	(13,443)	(16,505)
Net increase in cash and cash equivalents	97,123	601,542
Cash and cash equivalents, beginning of year	1,496,519	894,977
Cash and cash equivalents, end of year	\$ 1,593,642	\$ 1,496,519
Supplemental disclosures of cash flow information		
Forgiveness of note payable	\$ 100,000	\$ -
Right-of-use asset in exchange for operating lease obligation	\$ -	\$ 229,384
Write-off of property and equipment, net of accumulated depreciation of \$10,117 and \$0, respectively, resulting from disposal	\$ 10,117	\$ -

See Notes to Financial Statements.

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Notes to Financial Statements December 31, 2024 and 2023

Note 1 - Organization and summary of significant accounting policies

Organization and nature of activities

ecoAmerica is an environmental nonprofit organization. It operates one program that uses psychographic research, strategic partnerships, and engagement marketing to build a critical mass of institutional leadership, public support, and political resolve for climate solutions in the United States. ecoAmerica's program activities consist of the following five main components:

1. ecoAmerica engages trusted national leaders outside of typical environmental spheres from the faith, health, and local communities' sectors. These leaders convene quarterly, share ideas and learning, and guide and support ecoAmerica's programs.
2. The organization recruits and supports major national institutions in its target sectors and helps them make climate change a visible national priority for their organizations, engaging their millions of members to act and advocate for climate solutions.
3. It provides these institutions, leaders, and members with comprehensive, tailored guidance, resources, training, and other support to help them lead on climate solutions and inspire their stakeholders and others to do the same.
4. ecoAmerica organizes summits, forums, webinars, workshops, campaigns, annual awards, and other events designed to inspire action, share best practices, and build independent and collective action for climate solutions.
5. Finally, ecoAmerica conducts and shares values, communications and messaging research and polling to help its partners and the climate movement understand which Americans are ready to move on climate and how best to reach them and inspire action.

Basis of accounting

ecoAmerica prepares its financial statements on the accrual basis of accounting. Consequently, revenues are recognized when earned and expenses are recognized when the obligation is incurred.

Cash and cash equivalents

Cash and cash equivalents consist of cash in operating and money market bank accounts, cash on hand, and highly-liquid investments with original maturities of 90 days or less.

Cash consists of cash balances maintained on deposit at two banks, which, at times, may exceed federally insured limits. ecoAmerica had funds in excess of the Federal Deposit Insurance Corporation ("FDIC") insured limits of approximately \$1,140,000 as of December 31, 2024.

Investments

Donated investments are reflected as contributions at their fair values at date of receipt. Money market funds held in investment accounts with investment institutions are classified as investments on the statements of financial position. It is reasonably possible that changes in interest rates and market risk in the near term could result in a change in fair value of investment balances, which could be material. ecoAmerica received donated investments with a fair value of \$689,786 and \$533,754 for the years ended December 31, 2024 and 2023, respectively, which were converted to cash nearly immediately. Donated securities converted to cash nearly immediately are reflected in the statements of cash flows as cash flows from operating activities. Any gain or loss from sale of donated investments are recognized as investment income in the statements of activities and change in net assets.

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Notes to Financial Statements December 31, 2024 and 2023

Accounts and sponsorship receivable

ecoAmerica records accounts and sponsorship receivable, net of an allowance for credit losses when necessary. The allowance is determined based on a review of the net amount expected to be collected as of the statement of financial position date based on the credit losses expected to arise over the life of the receivable.

Pledges and grants receivable

Unconditional promises to give that are expected to be collected within one year are reflected as current pledges receivable and are recorded at their net realizable values in the period in which ecoAmerica is notified by the donor of his or her commitment to make a contribution. Unconditional promises to give that are expected to be collected in future years are reflected as long-term pledges receivable and are recorded at their net present value using a risk adjusted discount rate. Amortization of the discount on long-term pledges receivable is recognized as contributions and grants revenue. At December 31, 2024 and 2023, long-term pledges receivable are recorded at net realizable value which is not materially different than the discounted value of the pledges receivable.

Grants receivable represents amounts due to ecoAmerica for costs incurred under reimbursable grants, whether billed or unbilled.

Management evaluates the need for allowances based on a review of the estimated collectability of the specific accounts, plus a general provision based on historical loss experience and existing economic conditions. Uncollectible amounts are charged off against the allowance for doubtful accounts once management determines an account, or a portion thereof, to be uncollectible. Bad debt expense was \$0 and \$40,000 for the years ended December 31, 2024 and 2023, respectively.

Property and equipment

Property and equipment is recorded at cost or, if donated, at fair value at the date of donation. ecoAmerica provides for depreciation and amortization on property and equipment using the straight-line method over the useful lives of the assets, ranging from three to five years. ecoAmerica capitalizes purchases of property and equipment with a cost of \$1,000 or more with an estimated useful life of greater than one year.

ecoAmerica has capitalized certain website development costs incurred during the application development stage. Subsequent costs to maintain and operate the website are expensed as incurred. Capitalized website development costs are being amortized using the straight-line method over three years.

Intangible asset

The intangible asset consists of a donated website domain, which ecoAmerica estimated had a fair value of \$4,000 when received. ecoAmerica annually reviews the carrying value of the website domain to determine whether impairment exists. During 2020, management determined that the carrying value of the domain no longer reflected its fair market value and recorded a loss of \$3,750. At December 31, 2024 and 2023, the balance was \$250.

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Notes to Financial Statements December 31, 2024 and 2023

Leases

ecoAmerica assesses its leases and determines if an arrangement contains a lease at inception based on whether it has the right to control the asset during the contract period and other facts and circumstances. ecoAmerica has determined that its signed agreement for office space fits the criteria and recognizes right-of-use assets and operating lease liabilities based on the present value of lease payments over the lease term, where the initial term of the lease exceeds twelve months, using an appropriate discount rate. As the rate implicit in the lease is generally not readily determinable, ecoAmerica estimates its incremental borrowing rate as the discount rate. ecoAmerica's incremental borrowing rate, which is determined at either lease commencement or when a lease liability is remeasured, is an estimate of the interest rate it would pay on a collateralized borrowing, for an amount equal to the amount and currency of denomination of the lease payments, over a period commensurate with the lease term and in a similar economic environment. The operating lease liability is reduced as cash payments are made under the terms of the leases. Interest is charged to rent expense for the difference. The operating lease right-of-use asset is amortized over the lease term and reflected as rent expense in the accompanying financial statements. Lease expense is recognized on a straight-line basis over the term of the leases. Unless ecoAmerica determines that it is reasonably certain that the term of a lease will be terminated early or extended through a renewal option, the term of a lease spans for the duration of the minimum noncancellable contractual term. There are no residual value guarantees.

Net assets

ecoAmerica is required to report information regarding its financial position and activities according to two classes of net assets: net assets with donor restrictions and net assets without donor restrictions.

Net assets with donor restrictions are contributions with donor-imposed time and/or program-specific restrictions. These restrictions require that resources be used for specific purposes and/or in a certain period. Net assets with donor restrictions become net assets without donor restrictions when the time restrictions expire or the funds are used for their restricted purposes and are reported in the statements of activities and change in net assets as net assets released from restrictions. Net asset with donor restrictions related to pledges receivable become net assets without donor restrictions when the pledge payments become due and/or the funds are used for their restricted purposes.

Revenue recognition

ecoAmerica records contributions as revenue when they are unconditionally pledged by the donor or when received in cash if not pledged. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

Contributions are classified as either conditional or unconditional. A conditional contribution is a transaction where ecoAmerica must overcome a barrier or hurdle to be entitled to the resource and the resource provider is released from the obligation to fund or has the right of return of any advanced funding if ecoAmerica fails to overcome the barrier. Any funding received prior to overcoming the barrier is recognized as a refundable advance. At December 31, 2024 and 2023, ecoAmerica had no refundable advances related to contributions.

Contributed professional services are recognized in the accompanying financial statements as a revenue and expense, at their estimated fair value. Contributed nonprofessional services are not recognized in the accompanying financial statements since the services provided do not meet the requirements for financial statement recognition.

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Notes to Financial Statements December 31, 2024 and 2023

Functional allocation of expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis in the statements of activities and change in net assets. ecoAmerica allocates overhead expenses to all programs based on labor hours expended in the specific program areas.

Income taxes

ecoAmerica is exempt from federal tax under the provisions of Section 501(c)(3) of the Internal Revenue Code. Accordingly, the accompanying financial statements do not include a provision for federal and state income taxes. ecoAmerica did not have any unrelated business income for the years ended December 31, 2024 and 2023. ecoAmerica recognizes interest expense and penalties on income taxes related to uncertain tax positions in general and administration expenses on the statements of activities and change in net assets and accounts payable and accrued expenses on the statements of financial position. There is no provision in these financial statements for penalties and interest on income taxes related to uncertain tax positions for the years ended December 31, 2024 and 2023. Tax years prior to 2021 are no longer subject to examination by the IRS or the tax jurisdictions of California or the District of Columbia.

Use of estimates

Management uses estimates and assumptions in preparing these financial statements in conformity with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenue and expenses. Actual results could vary from the estimates that were used.

Subsequent events

Events that occur after the statement of financial position date but before the financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the statement of financial position date are recognized in the accompanying financial statements. Subsequent events which provide evidence about conditions that existed after the statement of financial position date require disclosure in the accompanying notes. Management evaluated the activity of ecoAmerica through August 11, 2025 (the date the financial statements were available to be issued) and concluded no subsequent events have occurred that would require recognition in the financial statements or disclosure in the notes to the financial statements.

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**Notes to Financial Statements
December 31, 2024 and 2023**

Note 2 - Liquidity and availability of resources

The following table reflects ecoAmerica's financial assets as of December 31, 2024 and 2023, reduced by amounts that are not available to meet general expenditures within one year of the statements of financial position. Amounts not available include net assets with donor-imposed restrictions:

	2024	2023
Financial assets		
Cash and cash equivalents	\$ 1,593,642	\$ 1,496,519
Accounts receivable, net	6,536	3,186
Pledges and grants receivable, net	2,410,341	2,894,248
Investments	-	25,348
	4,010,519	4,419,301
Less those unavailable for general expenditure within one year		
Net assets with donor restrictions	(3,712,686)	(4,405,306)
Add net assets with time restrictions to be met in less than a year	1,192,137	1,286,323
	(2,520,549)	(3,118,983)
Financial assets available to meet cash needs for general expenditures within one year	\$ 1,489,970	\$ 1,300,318

Note 3 - Pledges and grants receivable

Pledges and grants receivable consist of the following:

	December 31,	
	2024	2023
Receivables due in less than one year	\$ 1,564,846	\$ 1,686,323
Receivables due in one to five years	981,333	1,371,667
Allowance for doubtful accounts	(40,000)	(40,000)
	2,506,179	3,017,990
Total pledges and grants receivable		
Less unamortized discount (7.75 - 8.50 percent)	(95,838)	(123,742)
	2,410,341	2,894,248
Net pledges and grants receivable		
Less current portion	1,524,846	1,646,323
	885,495	1,247,925
Pledges and grants receivable, net of current portion	\$	\$

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**Notes to Financial Statements
December 31, 2024 and 2023**

Note 4 - Investments

Investments are stated at fair value and consist of the following:

	December 31,	
	2024	2023
Equity securities	\$ -	\$ 25,348

Note 5 - Property and equipment

Property and equipment includes:

	December 31,	
	2024	2023
Computers and equipment	\$ 53,521	\$ 55,371
Furniture	40,099	40,099
Website	656,672	651,496
Leasehold improvements	2,573	2,573
	752,865	749,539
Less accumulated depreciation and amortization	(721,351)	(712,153)
	\$ 31,514	\$ 37,386

Depreciation expense totaled \$9,532 and \$11,156 for the years ended December 31, 2024 and 2023, respectively. Total accumulated depreciation at December 31, 2024 and 2023 was \$85,312 and \$85,897, respectively. Amortization expense was \$9,783 and \$5,190 for the years ended December 31, 2024 and 2023, respectively. Total accumulated amortization at December 31, 2024 and 2023 was \$636,039 and \$626,256, respectively.

Note 6 - Notes payable

In 2018, ecoAmerica obtained an interest-bearing revolving demand note from ecoAmerica's President in the amount of \$500,000. During 2024, the revolving demand note was terminated. No amounts were owed on the revolving demand note at the time of termination of the agreement.

In 2018, ecoAmerica obtained a noninterest-bearing note payable from a community foundation's donor-advised fund, for which the President serves as the fund's advisor in the amount of \$200,000. The balance of the noninterest-bearing note is \$100,000 at December 31, 2023 and is recorded as a current liability. During 2024, the note payable was terminated, and the \$100,000 outstanding balance was forgiven.

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Notes to Financial Statements
December 31, 2024 and 2023

Note 7 - Net assets

Net assets with donor restrictions consist of the following:

	December 31,	
	2024	2023
Purpose restrictions	\$ 1,488,347	\$ 1,925,380
Time restrictions	2,224,339	2,479,926
	<u>\$ 3,712,686</u>	<u>\$ 4,405,306</u>

Net assets with purpose restrictions are restricted for the MomentUS program. Net assets with purpose restrictions may also have time restrictions.

Note 8 - Contributed nonfinancial assets

The estimated fair value of contributed professional services for the years ended December 31, 2024 and 2023 was \$27,000 and \$18,500, respectively. The contributed services are presented as professional fees on the accompanying statements of functional expenses. For the years ended December 31, 2024 and 2023, the contributions of nonfinancial assets were utilized by ecoAmerica's programs and support services, and there were no donor-imposed restrictions associated with the contributed professional services.

Note 9 - Retirement plan

ecoAmerica provides a 401(k) retirement plan available to any employee who meets certain eligibility requirements. ecoAmerica will contribute three percent of eligible compensation. ecoAmerica's matching contributions to the plan amounted to \$59,154 and \$61,635 for the years ended December 31, 2024 and 2023, respectively, and are presented as a component of employee benefits on the accompanying statements of functional expenses.

Note 10 - Concentration

Contributions and pledges received from two donors represent approximately 46 and 48 percent of total support and revenue in the statements of activities and change in net assets for the years ended December 31, 2024 and 2023, respectively, and 31 and 33 percent of total pledges receivable at December 31, 2024 and 2023, respectively.

Note 11 - Leases

ecoAmerica leases office space in Washington, DC and California. In January 2024, the California lease expired and was not renewed.

ecoAmerica has a signed lease agreement for office space in Washington, DC. The lease provides for annual increases in monthly rent expense, plus ecoAmerica's pro rata share of real estate taxes. In October 2023, ecoAmerica extended the lease agreement through August 2027. As part of the lease amendment, the lessor provided ecoAmerica with six months of rent abatement.

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**Notes to Financial Statements
December 31, 2024 and 2023**

Minimum future lease payments required under the terms of the Washington, DC lease are as follows:

Year ending December 31,		
2025	\$	77,194
2026		87,527
2027		60,284
		225,005
Less imputed interest		(27,408)
Present value of net minimum lease payments		197,597
Less current liability portion		(61,471)
Long-term liability portion	\$	136,126

The undiscounted maturity of the operating lease obligation as of December 31, 2023 was \$286,100.

Other lease information:

	2024	2023
Cash paid for amounts included in the measurement of lease obligation	\$ 61,095	\$ 69,430
Weighted-average annual discount rate operating lease	10.50%	10.50%
Weighted-average remaining lease term (years)	2.6	3.6

Total rent expense for the leases was \$75,558 and \$81,675 for the years ended December 31, 2024 and 2023, respectively.

ecoAmerica

**Notes to Financial Statements
December 31, 2024 and 2023**

Note 12 - Fair value measurement

ecoAmerica has determined the fair value of certain assets through the establishment of a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair values of assets measured on a recurring basis at December 31, 2023 are as follows:

	Fair value	Fair value measurements at reporting date using		
		Quoted prices in active markets for identical assets/liabilities (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<u>December 31, 2023</u>				
Investments				
Equity securities	\$ 25,348	\$ 25,348	\$ -	\$ -
Total investments	<u>\$ 25,348</u>	<u>\$ 25,348</u>	<u>\$ -</u>	<u>\$ -</u>

This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and provide the highest quality inputs. Level 2 inputs are based primarily on quoted prices for identical assets in inactive markets or similar assets or liabilities in active or inactive markets or other significant market observable inputs. Level 3 inputs provide the lowest quality inputs because there are no significant observable inputs. ecoAmerica uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, ecoAmerica measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. There have been no changes in the valuation methodologies used during the current year. All assets have been valued using a market approach.



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